Summary of Consolidated Financial Results [IFRS] for the Fiscal Year Ended March 31, 2021

May 12, 2021

Listed company name : Sysmex Corporation

Code : 6869

Listed stock exchanges
URL

Tokyo Stock Exchange
www.sysmex.co.jp/en

Company representative : Hisashi Ietsugu, Chairman and CEO Contact : Tomoo Aramaki, Executive Vice President

Corporate Business Administration

Phone : 078(265)-0500
Scheduled date for shareholders' meeting : June 25, 2021
Scheduled date for dividend payment : June 28, 2021
Scheduled date for filing of financial report : June 25, 2021

Preparation of supplementary material for earnings : Yes Holding of earnings announcement : Yes

(Unit: Millions of Yen)

1. Consolidated Results for the Year Ended March 31, 2021

(1) Operating results

(% changes as compared with the previous fiscal year)

| | Net Sales | | Operating profit | | Profit before tax | | Profit | |
|--------------------------|-----------|------|------------------|--------|-------------------|---------|--------|---------|
| Year ended Mar. 31, 2021 | 305,073 | 1.0% | 51,792 | (6.3)% | 48,033 | (2.8)% | 33,103 | (4.9)% |
| Year ended Mar. 31, 2020 | 301,980 | 2.9% | 55,284 | (9.8)% | 49,433 | (14.7)% | 34,813 | (15.4)% |

| | Profit attri to owners of parent | | Total comprehensive income | | Basic earnings per share (Yen) | Diluted earnings per share (Yen) |
|--------------------------|--|---------|----------------------------|--|-----------------------------------|-------------------------------------|
| Year ended Mar. 31, 2021 | 33,142 | (5.0)% | 43,768 60.0% | | 158.65 | 158.39 |
| Year ended Mar. 31, 2020 | 34,883 | (15.4)% | 27,363 (27.8)% | | 167.10 | 166.93 |

| | Return on equity (%) | Profit before tax to total assets (%) | Operating profit to net sales (%) | |
|--------------------------|----------------------|---------------------------------------|-----------------------------------|--|
| Year ended Mar. 31, 2021 | 11.3 | 11.8 | 17.0 | |
| Year ended Mar. 31, 2020 | 12.9 | 13.4 | 18.3 | |

Note:

Share of loss on equity method: 3,083 million yen for the year ended March 31, 2021; 2,398 million yen for the year ended March 31, 2020.

(2) Financial condition

| | Total assets | Total equity | Equity attributable to owners of the parent | Equity attributable to owners of the parent to total assets (%) | Equity attributable to owners of the parent per share (Yen) |
|---------------------|--------------|--------------|--|---|---|
| As of Mar. 31, 2021 | 427,475 | 308,669 | 307,898 | 72.0% | 1,473.22 |
| As of Mar. 31, 2020 | 389,291 | 278,347 | 277,683 | 71.3% | 1,329.78 |

(3) Cash flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at the end of the term |
|--------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| Year ended Mar. 31, 2021 | 58,813 | (31,131) | (20,253) | 66,467 |
| Year ended Mar. 31, 2020 | 53,182 | (25,906) | (20,597) | 56,592 |

2. Dividend

| | Dividend | per share | | | | | | Dividend to |
|--|------------------|-------------------|------------------|--------------|--------|------------------------------|-----------------------|--|
| | First quarter | Second quarter | Third quarter | Year- end | Annual | Total dividend payment | Dividend payout ratio | equity attributable to owners of the |
| | (Yen) | (Yen) | (Yen) | (Yen) | (Yen) | (Millions of yen) | (Consolidated) (%) | parent (Consolidated) (%) |
| Year ended Mar. 31, 2020 | _ | 36.00 | | 36.00 | 72.00 | 15,032 | 43.1 | 5.5 |
| Year ended Mar. 31, 2021 | _ | 36.00 | l | 36.00 | 72.00 | 15,044 | 45.4 | 5.1 |
| Year ending Mar. 31, 2022 (Forecast) | _ | 37.00 | _ | 37.00 | 74.00 | | 38.7 | |

3. Financial Forecast for the Year Ending March 31, 2022

(% changes as compared with the corresponding period of the previous fiscal year)

| | Net Sales | Sales Operating profit | | g profit | Profit before tax | | Profit attributable to owners of the parent | | Basic earnings per share (Yen) |
|---------------------------------------|-----------|------------------------|--------|----------|-------------------|-------|---|-------|-----------------------------------|
| Six months ending Sep. 30, 2021 | 161,000 | 21.9% | 28,000 | 40.0% | 27,000 | 49.2% | 19,000 | 50.2% | 90.91 |
| Year ending Mar. 31, 2022 | 350,000 | 14.7% | 60,000 | 15.8% | 57,000 | 18.7% | 40,000 | 20.7% | 191.39 |

4. Other Information

- (1) Changes in significant consolidated subsidiaries (which resulted in changes in scope of consolidation):
 No
- (2) Changes in accounting policies and accounting estimates
 - 1) Changes in accounting policies required by IFRS: No
 - 2) Other changes in accounting policies: No
 - 3) Changes in accounting estimates: No
- (3) Number of outstanding stock (common stock)
 - 1) Number of outstanding stock at the end of each fiscal period (including treasury stock): 209,443,232 shares as of Mar. 31, 2021; 209,266,432 shares as of Mar. 31, 2020
 - 2) Number of treasury stock at the end of each fiscal period: 446,876 shares as of Mar. 31, 2021; 446,680 shares as of Mar. 31, 2020
 - 3) Average number of outstanding stock for each period (cumulative): 208,905,283 shares for the year ended Mar. 31, 2021 208,755,623 shares for the year ended Mar. 31, 2020

(Reference) Summary of the Non-consolidated Financial Results for the Year Ended March 31, 2021

(1) Non-consolidated operating results

(% changes as compared with the previous fiscal year)

| | Net Sales | | Operating income | | Ordinary i | ncome | Net income | |
|--------------------------|-----------|--------|------------------|---------|------------|---------|------------|---------|
| Year ended Mar. 31, 2021 | 158,142 | (0.9)% | 27,786 | (17.2)% | 31,242 | (23.7)% | 23,872 | (23.6)% |
| Year ended Mar. 31, 2020 | 159,642 | 4.8% | 33,553 | (5.0)% | 40,942 | (17.4)% | 31,264 | (13.3)% |

| | Net income per share (Yen) | Diluted net income per share (Yen) |
|--------------------------|-------------------------------|---------------------------------------|
| Year ended Mar. 31, 2021 | 114.27 | 114.08 |
| Year ended Mar. 31, 2020 | 149.77 | 149.61 |

(2) Non-consolidated financial condition

| | Total assets | Net assets | Equity ratio (%) | Net assets per share (Yen) |
|---------------------|--------------|------------|------------------|-------------------------------|
| As of Mar. 31, 2021 | 260,469 | 215,420 | 82.1 | 1,023.57 |
| As of Mar. 31, 2020 | 247,160 | 204,742 | 82.5 | 976.85 |

Equity capital: 213,922 million yen as of March 31, 2021; 203,985 million yen as of March 31, 2020.

Note: Summaries of financial results are not subject to audit by certified public accountants or auditors.

- * Explanation regarding the appropriate use of financial forecast and other information
 - 1. The forecasts and future projections contained herein have been prepared on the basis of rational decisions given the information available as of the date of announcement of this document. These forecasts do not represent a commitment by the Company, and actual performance may differ substantially from forecasts for a variety of reasons. Please refer to "4) Outlook for future" within "1. Overview of operating performance" on page 5 of the attachment to this document.
 - 2. Supplementary financial materials (in Japanese and English) will be posted on the Sysmex website on Wednesday, May 12, 2021.

Content of Supplementary Materials

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1. Overview of operating performance

1) Operating performance during the year

Future-related information contained in the text below is based on the judgement as of the end of the fiscal period under review.

During the fiscal year ended March 31, 2021, economic activity in Japan was in dire straits as a result of the COVID-19 pandemic, which sharply reduced personal consumption and caused corporate earnings to deteriorate. Thereafter, the situation began to improve due to gradual increases in the level of socioeconomic activity and the results of various government policies. However, this was followed by a resurgence in infections and state of emergency declarations, and the outlook remains unclear. Overseas, increasingly serious COVID-19 outbreaks have prompted major cities to impose lockdowns and regulations against going out, substantially hampering economic activity. Thereafter, various government-imposed financial measures are leading to gradual recovery. That said, with no end to the pandemic in sight, the outlook remains opaque.

On the healthcare front, Japan's medical and healthcare field is expected to remain robust due to an aging society and increasingly diverse health and medical needs, which will drive up demand. Also, the Japanese government is positioning this field as part of an economic growth strategy. Looking overseas, in developed countries efforts are underway to raise the efficiency of healthcare as populations age. Meanwhile, in emerging markets economic development is prompting an increase in demand for healthcare and the need for healthcare quality and service enhancement. Furthermore, the rapid application of artificial intelligence (AI), information communication technology (ICT) and other leading-edge technologies to the healthcare field are expected to sustain future growth. The global COVID-19 pandemic has also prompted considerations about healthcare systems and the potential for major changes in the healthcare environment itself. As a result, further opportunities for growth is anticipated.

Against this backdrop, Sysmex continued to develop its product portfolio in the hematology field. We launched two automated hematology analyzers in Japan, the XR Series (a next-generation flagship model) and the XQ series (a compact three-part WBC differential model). We will continue with a global sales rollout after receiving regulatory approval in individual countries. We aim to continue expanding our product portfolio in the hematology field to help optimize operations at testing laboratories based on the regional characteristics and facilities' needs.

In the hemostasis field, we launched CN-6500/CN-3500 automated blood coagulation analyzers in Japan, which offer enhanced efficiency and quality. We renewed our global alliance in hemostasis products with Siemens Healthcare Diagnostics Inc. including review of products and territories, to step up sales of our CN Series automated blood coagulation analyzer and we will continue to offer extensive solutions to customers in regions throughout the world.

In the life science field, Sysmex had received health insurance coverage for its gene mutation analysis set for cancer genome profiling (OncoGuide™ NCC Oncopanel System), becoming the first such system in Japan to receive this coverage. We received approval for partial changes to our manufacturing and marketing approval for this system. it has become possible to detect mutations and copy number alterations of 124 genes, fusions of 13 genes, and microsatellite instability (MSI). The system will thus provide more detailed genetic information to help doctors decide treatment strategies, including diagnosis and selection of anti-cancer drugs.

Medicaroid Corporation, a joint venture between Sysmex and Kawasaki Heavy Industry, Ltd., received manufacturing and marketing approval for hinotori™ Surgical Robot System, the first made-in-Japan robotic-assisted surgery system. As the global general distributor, Sysmex commenced sales of hinotori™ to medical institutions in Japan, starting with urology departments. We are working with Medicaroid to obtain regulatory approval overseas, and will begin introducing the system in overseas markets, as well.

To help stem the increase in COVID-19 infections, we introduced reagent that can be used in conjunction with HISCLTM-5000/HISCLTM-800 automated immunoassay systems to detect the presence of coronavirus antigens that cause COVID-19, as well as reagent that can help in detecting the risk of COVID-19 cases worsening. Sysmex remains committed to contributing toward the research and establishment of diagnosis/treatment methods for COVID-19 by way of diverse testing, including PCR tests, antigen tests, antibody tests and cytokine tests, as well as existing hematology

and coagulation tests.

Net sales by destination

| | The said by desima | Year | ended 31, 2020 | Year o March S | YoY | |
|-------------------|--------------------|--------------------------|-------------------------|-----------------------------|-------------------------|-------------------------|
| | | Amount (Millions of yen) | Percentage of total (%) | Amount (Millions of yen) | Percentage of total (%) | (Previous period = 100) |
| Japan | | 46,725 | 15.5 | 48,756 | 16.0 | 104.3 |
| | Americas | 71,037 | 23.5 | 65,890 | 21.6 | 92.8 |
| | EMEA | 77,250 | 25.6 | 82,140 | 26.9 | 106.3 |
| | China | 80,048 | 26.5 | 83,830 | 27.5 | 104.7 |
| | Asia Pacific | 26,919 | 8.9 | 24,454 | 8.0 | 90.8 |
| Overseas subtotal | | 255,255 | 84.5 | 256,316 | 84.0 | 100.4 |
| Total | | 301,980 | 100.0 | 305,073 | 100.0 | 101.0 |

In Japan, sales of urinalysis and immunochemistry reagents fell, affected by the COVID-19 pandemic, but instrument sales rose due to the sale of hematology instruments to large commercial labs. Sales also increased for hemostasis reagents related to COVID-19 testing and for reagents and services in the life science field. As a result, sales in Japan rose 4.3% year on year, to ¥48,756 million.

Overseas, reagent sales fell, hematology and urinalysis fields, as a result of the growing COVID-19 pandemic, but instrument sales rose in the urinalysis, hemostasis and immunochemistry fields. Consequently, overseas sales increased 0.4% year on year, to \$256,316 million. The overseas sales ratio fell 0.5 percentage point, to 84.0%.

Gross profit declined 3.4% year on year, to ¥154,302 million despite higher domestic and overseas sales, due to deterioration in the cost of sales ratio stemming from lower reagent sales. Selling, general and administrative expenses fell 3.2%, to ¥80,839 million, because of restrictions on activities amid the COVID-19 pandemic.

As a result, during the year ended March 31, 2021, the Group recorded consolidated net sales of \$305,073 million, up 1.0% year on year. Operating profit fell 6.3%, to \$51,792 million; profit before tax declined 2.8%, to \$48,033 million, and profit attributable to owners of the parent decreased 5.0%, to \$33,142 million.

Performance by segment

(1) Japan

In Japan, sales of reagents were down in the hematology field, due to the increase in COVID-19 infections. However, instrument sales rose due to the sale of hematology instruments to large commercial labs. In the hemostasis field, sales of reagent expanded. In the life science field, sales of reagents and services expanded. As a result, sales in Japan rose 4.2% year on year, to \$52,672 million.

On the profit front, decrease in sales of reagents in export sales between groups, a deteriorating cost of sales ratio caused gross profit to decrease, and mainly R&D expenses rose. Accordingly, segment profit (operating profit) fell 16.1%, to \$30,434 million.

(2) Americas

Sales were down in North America. Although instrument sales rose in the urinalysis and hemostasis fields that launched a new product, instrument and reagent sales declined in the hematology field, mainly because of the COVID-19 pandemic. In Central and South America, sales were down due to lower sales of hematology reagents. As a result, sales in the Americas came to ¥61,501 million, down 7.1% year on year.

Segment profit (operating profit) fell 12.1% year on year, to ¥2,512 million, SG&A expenses fell

because of restrictions on activities amid the COVID-19 pandemic, but lower sales and a deteriorating cost of sales ratio caused gross profit to fall.

(3) EMEA

Sales in the EMEA region rose 5.4% year on year, to ¥82,854 million. Reagent sales were down in the hematology and urinalysis fields, mainly due to the spread of the COVID-19 pandemic. However, Sales of instrument increased in Germany due to increased sales of instrument to large commercial labs and the acquisition of large-scale projects in the Middle East. Reagent sales expanded due to the launch of a novel coronavirus antigen testing kit in Germany.

Despite a deteriorating cost of sales ratio, segment profit (operating profit) grew 20.8%, to \$\Pi 10,085\$ million, due to higher gross profit on higher sales and SG&A expenses fell because of restrictions on activities amid the COVID-19 pandemic.

(4) China

In China, sales rose 4.7% year on year, to ¥83,735 million. Reagent sales fell in the hematology and urinalysis fields, mainly due to the impact of COVID-19, but instrument sales increased in the hematology and urinalysis fields. Instrument and reagent fields also grew in the hemostasis and immunochemistry fields.

Segment profit (operating profit) decreased 11.5% year on year, to ¥5,066 million, despite lower SG&A expenses, as gross profit declined due a worsening cost of sales ratio.

(5) Asia Pacific

Because of COVID-19, sales of reagents decreased in the hematology and urinalysis fields, although Sales of instrument increased in the hematology field due to the acquisition of bids in India, and sales of new products in the hemostasis field increased in Australia to large commercial labs. As a result, sales in the Asia Pacific region decreased 8.9% year on year, to \times 24,309 million.

Segment profit (operating profit) fell 31.6% year on year, to ¥2,134 million. SG&A expenses fell because of restrictions on activities amid the COVID-19 pandemic, but lower sales and a deteriorating cost of sales ratio caused gross profit to fall.

2) Financial conditions at end of the year

As of March 31, 2021, total assets amounted to \$427,475 million, up \$38,183 million from March 31, 2020. As main factors, trade and other receivables rose \$14,991 million, cash and cash equivalents increased \$9,875 million, and intangible assets were up \$7,927 million.

Meanwhile, total liabilities were ¥118,806 million, up ¥7,862 million from March 31, 2020. Principal factors included a ¥1,999 million increase in other non-current liabilities, ¥1,719 million higher accrued expenses, a ¥976 million rise in other current financial liabilities, and a ¥916 million increase in accrued bonuses.

Total equity came to \$308,669 million, up \$30,321 million from March 31, 2020. Among principal reasons, retained earnings rose \$18,155 million, while other components of equity increased \$10,614 million. Equity attributable to owners of the parent to total assets rose 0.7 percentage points, from 71.3% on March 31, 2020 to 72.0% on March 31, 2021.

3) Cash flows during the year

As of March 31, 2021, cash and cash equivalents amounted to \$66,467 million, up \$9,875 million from March 31, 2020.

Cash flows from various activities during the fiscal year are described in more detail below. (Cash flows from operating activities)

Net cash provided by operating activities was ¥58,813 million (up ¥5,631 million). As principal factors, profit before tax provided ¥48,033 million (down ¥1,400 million), depreciation and amortization provided ¥25,575 million (up ¥1,620 million), an increase in trade receivables used ¥9,066 million (up ¥4,642 million), a decrease in inventories provided ¥3,851 million (¥9,807 million used in the previous period), a decrease in trade payables used ¥834 million (¥2,762 million provided in the previous year), a decrease in contract liabilities used ¥314 million (¥3,292 million provided in the previous year), and income taxes paid used ¥13,172 million (down ¥3,036 million). (Cash flows from investing activities)

Net cash used in investing activities was \(\frac{\pmathbf{3}}{3}1,131\) million (up \(\frac{\pmathbf{4}}{5},224\) million). Among major factors, purchases of property plant and equipment used \(\frac{\pmathbf{9}}{9},930\) million (down \(\frac{\pmathbf{3}}{3},699\) million), purchases of intangible assets used \(\frac{\pmathbf{1}}{1}5,863\) million (up \(\frac{\pmathbf{3}}{3},020\) million), payments resulting in an increase in long-term prepaid expenses used \(\frac{\pmathbf{4}}{4},050\) million (up \(\frac{\pmathbf{1}}{3},563\) million), purchases of investments in equity instruments used \(\frac{\pmathbf{4}}{6}23\) million (down \(\frac{\pmathbf{3}}{3},930\) million), and proceeds from withdrawal of time deposits provided \(\frac{\pmathbf{1}}{3},438\) million (down \(\frac{\pmathbf{5}}{3},889\) million). (Cash flows from financing activities)

Net cash used in financing activities was \(\frac{\pma}{2}\)20,253 million (down \(\frac{\pma}{3}\)43 million). This was mainly due to the exercise of warrants provided \(\frac{\pma}{5}\)49 million (up \(\frac{\pma}{2}\)201 million), dividends paid of \(\frac{\pma}{1}\)5,037 million (up \(\frac{\pma}{9}\)9 million) and repayment of lease liabilities, which used \(\frac{\pma}{5}\)5,911 million (down \(\frac{\pma}{2}\)2 million).

4) Outlook for future

The economic outlook for Japan remains unclear, with capital investment and personal consumption levels remaining low, with no end to COVID-19 in sight. Overseas, the pandemic is expected to ebb as vaccinations increase. Nevertheless, infections with viral variants are increasing. Other geopolitical factors are also causing uncertainty to mount, such as trade issues between the United States and China and slower Chinese economic growth.

. Looking at the healthcare environment, in developed countries efforts are underway to raise the efficiency of healthcare as populations age. Meanwhile, in emerging markets economic development is prompting an increase in demand for healthcare and the need for healthcare quality and service enhancement. Furthermore, the rapid application of artificial intelligence (AI), information communication technology (ICT) and other leading-edge technologies to the healthcare field are expected to sustain future growth. The global COVID-19 pandemic has also prompted considerations about healthcare systems and the potential for major changes in the healthcare environment itself. As a result, further opportunities for growth is anticipated.

Under these conditions, in April 2021 Sysmex launched a new mid-term management plan (fiscal years ending March 31, 2022 to 2024). To reach positioning targets based on the long-term vision, the plan is aimed at sustaining robust growth for the Group and supporting this growth by reinforcing the management base. We have defined hemostasis, immunochemistry and life science as key fields in addition to the hematology field, which is the Group's largest source of earnings. We will prioritize the allocation of management resources to these fields to enhance R&D efforts, create new value and expand our product lineup. We will also seek to achieve dynamic growth through the creation and ongoing cultivation of new businesses, centering on surgery support robots. To this end, in April 2021 we reorganized from a business development structure based on business units to a function-based structure. We believe this new structure will enhance the Group's implementation capabilities.

In the fiscal year ending March 31, 2022, we expect to essentially recover the previous year's declines stemming from the impact of COVID-19. In addition, by expanding our product lineup and reinforcing our sales and service structure, we anticipate increases in sales and profit. Accordingly, we forecast net sales of \$350,000 million, operating profit of \$60,000 million, profit before tax of \$57,000 million and profit attributable to owners of the parent of \$40,000 million. (Note: These figures are based on the assumption that the COVID-19 pandemic will draw to a close and that economic activity will gradually resume.)

Our assumptions for annual average exchange rates are US\$1=¥106 and €1=¥125.

The forecast outlined above is based on currently available information. Actual performance may differ from this forecast for a variety of reasons.

2. Basic perspective on selection of accounting standards

The Sysmex Group voluntarily adopted IFRS from the fiscal year ended March 31, 2017. Our aim is to increase convenience to shareholders and investors in Japan and overseas by enhancing the international comparability of our financial information in capital markets.

3. Consolidated financial statements and notes

1) Consolidated statement of financial position

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|---|-------|------------|--------|------------|-----|
| (| Unit: | N/I 1 I | lione | $\cap t x$ | 7en |
| ` | CIII | TATIT | LIUIIG | OI 1 | |

| | As of March 31, 2020 | As of March 31, 2021 |
|---|-------------------------|-------------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | 56,592 | 66,467 |
| Trade and other receivables | 85,650 | 100,641 |
| Inventories | 48,303 | 46,985 |
| Other short-term financial assets | 421 | 1,105 |
| Income taxes receivable | 546 | 909 |
| Other current assets | 14,191 | 14,723 |
| Total current assets | 205,704 | 230,833 |
| Non-current assets | | |
| Property, plant and equipment | 96,839 | 96,140 |
| Goodwill | 11,271 | 12,433 |
| Intangible assets | 39,543 | 46,840 |
| Investments accounted for using the equity method | 2,945 | 1,093 |
| Trade and other receivables | 12,845 | 15,202 |
| Other long-term financial assets | 6,192 | 7,945 |
| Asset for retirement benefits | 897 | 923 |
| Other non-current assets | 5,810 | 9,337 |
| Deferred tax assets | 7,240 | 6,724 |
| Total non-current assets | 183,586 | 196,641 |
| Total assets | 389,291 | 427,475 |

| Liabilities Current liabilities Trade and other payables Trade and other payables Synthetics Trade and other payables Trade and other payables Trade and other payables Tother current financial liabilities Tother current financial liabilities Tother current liabilities Tother current liabilities Total current liabilities Tother non-current liabilities Tother non-current liabilities Tother non-current liabilities Tother non-current liabilities Total payabase to liabilitie | 34,159 5,783 1,529 6,563 1,002 |
|--|--|
| Current liabilities33,917Lease liabilities5,701Other current financial liabilities552Income taxes payable5,673Provisions751Contract liabilities12,001Accrued expenses12,508Accrued bonuses7,591Other current liabilities5,448Total current liabilities84,145Non-current liabilities16,935Other non-current financial liabilities269Liability for retirement benefits925Provisions255Other non-current liabilities2,061Deferred tax liabilities6,351 | 5,783 1,529 6,563 1,002 |
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| Liability for retirement benefits925Provisions255Other non-current liabilities2,061Deferred tax liabilities6,351 | 16,178 |
| Provisions 255 Other non-current liabilities 2,061 Deferred tax liabilities 6,351 | 108 |
| Other non-current liabilities 2,061 Deferred tax liabilities 6,351 | 1,071 |
| Deferred tax liabilities | 265 |
| | 4,060 |
| Total noncomput lightities | 7,212 |
| Total non-current liabilities 26,798 | 28,898 |
| Total liabilities 110,944 | 118,806 |
| Equity | · · · · · · · · · · · · · · · · · · · |
| Equity attributable to owners of the parent | |
| Capital stock 12,877 | 13,229 |
| Capital surplus 18,487 | 19,581 |
| Retained earnings 261,321 | 279,477 |
| Treasury stock (306) | (307) |
| Other components of equity (14,697) | (4,082) |
| Total equity attributable to owners of the parent 277,683 | 307,898 |
| Non-controlling interests 663 | 771 |
| Total equity 278,347 | 308,669 |
| Total liabilities and equity 389,291 | 427,475 |

| | Year ended March 31, 2020 | Year ended March 31, 2021 |
|--|------------------------------|------------------------------|
| Net sales | 301,980 | 305,073 |
| Cost of sales | 142,173 | 150,770 |
| Gross profit | 159,807 | 154,302 |
| Selling, general and administrative expenses | 83,545 | 80,839 |
| Research and development expenses | 21,761 | 22,517 |
| Other operating income | 1,486 | 1,637 |
| Other operating expenses | 702 | 790 |
| Operating profit | 55,284 | 51,792 |
| Financial income | 595 | 420 |
| Financial expenses | 1,031 | 866 |
| Share of profit (loss) of associates accounted for using the equity method | (2,398) | (3,083) |
| Foreign exchange gain (loss) | (3,017) | (230) |
| Profit before tax | 49,433 | 48,033 |
| Income taxes expenses | 14,619 | 14,930 |
| Profit | 34,813 | 33,103 |
| Profit attributable to | | |
| Owners of the parent | 34,883 | 33,142 |
| Non-controlling interests | (69) | (39) |
| Profit | 34,813 | 33,103 |
| | | (Unit: Yen) |
| Earnings per share | | |
| Basic | 167.10 | 158.65 |
| Diluted | 166.93 | 158.39 |

| (Unit: | Millions | of ven) |
|--------|-------------|-----------|
| CILLO | 11111110110 | 01 9 011/ |

| | | (0 1 |
|---|------------------------------|---------------------------------------|
| | Year ended March 31, 2020 | Year ended March 31, 2021 |
| Profit | 34,813 | 33,103 |
| Other comprehensive income | | |
| Items that will not be reclassified | | |
| subsequently to profit or loss | | |
| Net gain (loss) on financial assets | | |
| measured at fair value through other comprehensive income | (588) | 608 |
| Remeasurements of defined benefit | 21 | 11 |
| plans | | |
| Total | (567) | 620 |
| Items that may be reclassified | | |
| subsequently to profit or loss | | |
| Exchange differences on translation of | (6,882) | 10,070 |
| foreign operations | (0,002) | 10,070 |
| Share of other comprehensive | | |
| income of investments accounted for | (0) | (25) |
| using the equity method | | |
| Total | (6,883) | 10,045 |
| Total other comprehensive income | (7,450) | 10,665 |
| Comprehensive income | 27,363 | 43,768 |
| Comprehensive income attributable to | | |
| Owners of the parent | 27,433 | 43,807 |
| Non-controlling interests | (69) | (39) |
| Comprehensive income | 27,363 | 43,768 |
| | | · · · · · · · · · · · · · · · · · · · |

| | Equity attributable to owners of the parent | | | | | | | |
|---|---|--------|-------------------|-------------------|-----------------------------|----------|----------------------------------|-----------------|
| | Capital stock | - | Retained earnings | Treasury stock | Other compone nts of equity | Total | Non- controlling interests | Total equity |
| As of April 1, 2019 | 12,654 | 17,876 | 241,445 | (302) | (7,225) | 264,448 | 733 | 265,182 |
| Profit | _ | _ | 34,883 | _ | _ | 34,883 | (69) | 34,813 |
| Other comprehensive income | _ | _ | _ | _ | (7,450) | (7,450) | 0 | (7,450) |
| Comprehensive income | _ | _ | 34,883 | _ | (7,450) | 27,433 | (69) | 27,363 |
| Exercise of warrants | 223 | 125 | _ | _ | _ | 348 | _ | 348 |
| Share-based payment transactions | _ | 485 | _ | _ | _ | 485 | _ | 485 |
| Cash dividends | _ | _ | (15,028) | _ | _ | (15,028) | _ | (15,028) |
| Purchase of treasury stock | _ | _ | _ | (3) | _ | (3) | _ | (3) |
| Disposal of treasury stock | _ | _ | _ | _ | _ | _ | _ | _ |
| Transfer to retained earnings | _ | _ | 21 | _ | (21) | _ | _ | _ |
| Establishment of subsidiary with non- controlling interests | _ | _ | _ | _ | _ | _ | _ | _ |
| Change in non- controlling interests due to capital increase of subsidiaries | _ | _ | _ | _ | _ | _ | _ | _ |
| Total transactions with the owners | 223 | 610 | (15,006) | (3) | (21) | (14,198) | _ | (14,198) |
| As of March 31, 2020 | 12,877 | 18,487 | 261,321 | (306) | (14,697) | 277,683 | 663 | 278,347 |

| | Equity attributable to owners of the parent | | | | | | | _ |
|---|---|--------|-------------------|-------------------|-----------------------------|----------|----------------------------------|--------------|
| | Capital stock | _ | Retained earnings | Treasury stock | Other compone nts of equity | Total | Non- controlling interests | Total equity |
| As of April 1, 2020 | 12,877 | 18,487 | 261,321 | (306) | (14,697) | 277,683 | 663 | 278,347 |
| Profit | _ | _ | 33,142 | _ | _ | 33,142 | (39) | 33,103 |
| Other comprehensive income | _ | _ | _ | _ | 10,665 | 10,665 | (0) | 10,665 |
| Comprehensive income | _ | _ | 33,142 | _ | 10,665 | 43,807 | (39) | 43,768 |
| Exercise of warrants | 352 | 197 | _ | _ | _ | 549 | _ | 549 |
| Share-based payment transactions | _ | 896 | _ | _ | _ | 896 | _ | 896 |
| Cash dividends | _ | _ | (15,037) | _ | _ | (15,037) | _ | (15,037) |
| Purchase of treasury stock | _ | _ | _ | (1) | _ | (1) | _ | (1) |
| Disposal of treasury stock | _ | 0 | _ | 0 | _ | 0 | _ | 0 |
| Transfer to retained earnings | _ | _ | 50 | _ | (50) | _ | _ | _ |
| Establishment of subsidiary with non- controlling interests | _ | _ | _ | _ | _ | _ | 49 | 49 |
| Change in non- controlling interests due to capital increase of subsidiaries | _ | _ | - | _ | _ | _ | 98 | 98 |
| Total transactions with the owners | 352 | 1,093 | (14,987) | (1) | (50) | (13,593) | 147 | (13,446) |
| As of March 31, 2021 | 13,229 | 19,581 | 279,477 | (307) | (4,082) | 307,898 | 771 | 308,669 |

| | Year ended March 31, 2020 | Year ended March 31, 2021 |
|--|------------------------------|------------------------------|
| Cash flows from operating activities | | |
| Profit before tax | 49,433 | 48,033 |
| Depreciation and amortization | 23,955 | $25,\!575$ |
| Interest and dividends income | (343) | (277) |
| Interest expenses | 911 | 767 |
| Share of loss (profit) on equity method | 2,398 | 3,083 |
| Decrease (increase) in trade receivables | (4,423) | (9,066) |
| Decrease (increase) in inventories | (9,807) | 3,851 |
| Increase (decrease) in trade payables | 2,762 | (834) |
| Increase (decrease) in accrued expenses | 2,212 | 1,055 |
| Decrease/increase in consumption taxes receivable/payable | (1,134) | (56) |
| Decrease (increase) in asset for | ~ 0 | (0) |
| retirement benefits | 50 | (9) |
| Increase (decrease) in contract liabilities | $3,\!292$ | (314) |
| Increase (decrease) in accrued bonuses | 102 | 625 |
| Other-net | 505 | 68 |
| Subtotal | 69,914 | 72,501 |
| Interest and dividend received | 280 | 232 |
| Interest paid | (804) | (748) |
| Income taxes paid | (16,208) | (13,172) |
| Net cash provided by (used in) operating activities | 53,182 | 58,813 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | (13,629) | (9,930) |
| Proceeds from sales of property, plant and | 325 | 439 |
| equipment Purchase of intangible assets | (12,843) | (15,863) |
| Payments resulting in an increase in | | |
| long-term prepaid expenses | (2,487) | (4,050) |
| Purchase of investments in equity instruments | (4,554) | (623) |
| Acquisitions of subsidiaries or other businesses | _ | (343) |
| Payments into time deposits | (231) | (2,058) |
| Proceeds from withdrawal of time deposits | 7,327 | 1,438 |
| Other—net | 185 | (139) |
| Net cash provided by (used in) investing activities | (25,906) | (31,131) |
| Cash flows from financing activities | | |
| Exercise of warrants | 348 | 549 |
| Dividends paid | (15,028) | (15,037) |
| Repayments of lease liabilities | (5,913) | (5,911) |
| Other-net | (3) | 145 |
| Net cash provided by (used in) financing activities | (20,597) | (20,253) |
| Foreign currency translation adjustments | (1,147) | 2,447 |
| on cash and cash equivalents Net increase (decrease) in cash and cash | \-,/ | |
| equivalents | 5,530 | 9,875 |
| Cash and cash equivalents, beginning of term | 51,062 | 56,592 |
| Cash and cash equivalents, end of term | 56,592 | 66,467 |

6) Notes to the consolidated financial statements

1. Notes related to the going concern assumption Not applicable

2. Segment information

1) Overview of reportable segments

The Group's reportable segments are the constituent business units of the Group for which separate financial data are available and that are examined on a regular basis for the purpose of enabling the Managing Board to allocate managerial resources and evaluate results of operations.

The Group is primarily engaged in the manufacture and sale of diagnostic instruments and reagents. These businesses are conducted in Japan by the Company, and in the Americas, EMEA, China and the Asia Pacific by regional headquarters established in those regions. These companies formulate overarching strategies tailored to regional characteristics and conduct business activities accordingly. Regional headquarters and other domestic and overseas subsidiaries are independent management units that handle production and sales for each region.

Accordingly, the Group has five reportable segments comprising geographical segments based on manufacturing and sales systems. These are "Japan," the "Americas," "EMEA," "China," and the "Asia Pacific."

2) Segment profit and operating results

Profit and operating results from continuing operations by reportable segment of the Group are as follows;

Intersegment sales are determined based on market prices or costs of goods manufactured.

Accounting policies of reporting segments are consistent with the Group's accounting policies indicated in the consolidated financial statements for the previous fiscal year.

| | | | Reportabl | e segment | | | Adjustme | Consolidated |
|--|---------|----------|-----------|-----------|-----------------|---------|-----------------|--------------|
| | Japan | Americas | EMEA | China | Asia Pacific | Total | nts (Note 1) | (Note 2) |
| Sales Sales to external customers | 50,540 | 66,189 | 78,596 | 79,966 | 26,687 | 301,980 | _ | 301,980 |
| Intersegme nt sales | 111,623 | 711 | 3,722 | 3 | 4 | 116,065 | (116,065) | _ |
| Total | 162,164 | 66,900 | 82,318 | 79,969 | 26,692 | 418,046 | (116,065) | 301,980 |
| Segment profit | 36,282 | 2,856 | 8,347 | 5,726 | 3,119 | 56,333 | (1,049) | 55,284 |
| Financial income | _ | | | _ | _ | _ | _ | 595 |
| Financial expenses | _ | _ | _ | _ | _ | _ | _ | 1,031 |
| Share of profit (loss) on equity method | _ | _ | _ | _ | _ | _ | _ | (2,398) |
| Foreign exchange gain (loss) | | _ | _ | l | - | _ | _ | (3,017) |
| Profit before tax | ľ | _ | _ | l | - | _ | _ | 49,433 |
| Income tax expenses | l | _ | _ | l | _ | _ | _ | 14,619 |
| Profit | 1 | _ | _ | | - | _ | _ | 34,813 |
| Other Depreciation and amortization (Note 3) | 12,784 | 4,053 | 4,625 | 769 | 2,706 | 24,940 | (985) | 23,955 |

Notes:

- 1. Segment profit adjustments of negative \$1,049 million include negative \$1,275 million for the unrealized gains on inventories, and \$224 million for the unrealized gains on non-current assets.
- 2. Segment profit is reconciled with operating profit in the consolidated statement of income.
- 3. The negative \$985 million reconciliation in depreciation and amortization is an adjustment related to intersegment transactions.

| | | | Reportable | e segment | | | Adjustme | Consolidated |
|---|---------|----------|------------|-----------|-----------------|---------|-----------------|--------------|
| | Japan | Americas | EMEA | China | Asia Pacific | Total | nts (Note 1) | (Note 2) |
| Sales to | | | | | | | | |
| external customers | 52,672 | 61,501 | 82,854 | 83,735 | 24,309 | 305,073 | _ | 305,073 |
| Intersegme nt sales | 109,313 | 460 | 3,994 | 0 | 5 | 113,775 | (113,775) | _ |
| Total | 161,986 | 61,961 | 86,849 | 83,735 | 24,315 | 418,848 | (113,775) | 305,073 |
| Segment profit | 30,434 | 2,512 | 10,085 | 5,066 | 2,134 | 50,233 | 1,559 | 51,792 |
| Financial income | _ | _ | _ | _ | _ | _ | _ | 420 |
| Financial expenses | _ | _ | _ | _ | _ | _ | _ | 866 |
| Share of profit (loss) on equity method | _ | _ | _ | _ | _ | _ | _ | (3,083) |
| Foreign exchange gain (loss) | _ | _ | _ | _ | _ | _ | _ | (230) |
| Profit before tax | _ | _ | _ | _ | _ | _ | _ | 48,033 |
| Income tax expenses | l | _ | | - | - | 1 | _ | 14,930 |
| Profit | | | | | | | _ | 33,103 |
| Other | | | | | | | | |
| Depreciation and amortization (Note 3) | 13,750 | 3,889 | 4,809 | 930 | 3,049 | 26,429 | (854) | 25,575 |

Notes:

- 1. Segment profit adjustments of \$1,559 million include \$1,279 million for the unrealized gains on inventories, and \$286 million for the unrealized gains on non-current assets.
- 2. Segment profit is reconciled with operating profit in the consolidated statement of income.
- 3. The negative ¥854 million reconciliation in depreciation and amortization is an adjustment related to intersegment transactions.

3. Per-share information

The basis for calculating basic profit per share and diluted profit per share is as follows.

| The basis for calculating basic profit pe | Year ended March 31, 2020 | Year ended March 31, 2021 |
|---|------------------------------|------------------------------|
| Basis for calculating basic earnings per | | |
| share | | |
| Profit attributable to owners of parent (Millions of yen) | 34,883 | 33,142 |
| Profit not attributable to common stock | | |
| shareholders of the parent (Millions of | _ | _ |
| yen) | | |
| Profit used in calculating basic earnings per share (Millions of yen) | 34,883 | 33,142 |
| Average number of common stock shares during the period (Thousands of shares) | 208,755 | 208,905 |
| Basis for calculating diluted earnings per | | |
| share | | |
| Profit used in calculating basic earnings | 34,883 | 33,142 |
| per share (Millions of yen) | 01,000 | 55,112 |
| Profit adjustment (Millions of yen) | _ | _ |
| Profit used in calculating diluted | 34,883 | 33,142 |
| earnings per share (Millions of yen) | 54,000 | 55,142 |
| Average number of common stock shares | 208,755 | 208,905 |
| during the period (Thousands of shares) | , | , |
| Effect of dilutive shares (Thousands of shares) | 217 | 347 |
| Average number of common stock shares | | |
| after adjustment for dilution | 208,973 | 209,253 |
| (Thousands of shares) | | |
| Overview of issuable shares not | Stock options resolved by | |
| included in the calculation of diluted net | the Managing Board on | _ |
| income per share as they have no | August 28, 2019 (91,890 | |
| dilutive effect | stock acquisition rights) | |

4. Significant subsequent event Not applicable